



## CAPABILITY STATEMENT: PUBLIC PRIVATE PARTNERSHIP

### OUR WORK

EHI International P. Ltd. (Formerly EPOS Health India P. Ltd.) is a multi dimensional resource organization providing turnkey solutions for health care service providers in public, private and voluntary sectors. Set up in 1999, EHI International specializes in health policy and systems development and reform, planning, public private partnerships, programme design and management, behavioural change communication, concurrent monitoring, hospital planning, capacity development, evaluation, etc. EHI International has, over the past 19 years, worked for Government of India, 24 state governments and most lead international development partners, successfully completing more than 130 projects.

### WHAT WE OFFER

Public Private Partnerships began in the health sector in early 2000 and they are here to stay. Many talk about it. Few understand its implications. Some get lost in semantics and related discussions, while others see this to be a simplistic solution for many challenges in the health sector. Result is a myriad configuration of opinions and approaches to PPP. This has resulted in (a) isolated experiments with mixed results, (b) mismatch between the intent to venture into partnerships and the capacity to design and manage them, (c) design of PPP models without much perspective planning and evidence, (d) launching of PPPs without an enabling environment and adequate structures and systems, (e) lack of evidence to support costing frameworks and the financial implications.

Policy Research	Feasibility Assessment	Capacity Development	Auditing support
Costing of Services for PPPs	Partner identification & commissioning support	Management Support, On-site Trouble Shooting, Hand Holding / Partnership Nurturing Support	Developing Regulatory frameworks for PPPs
Designing PPP Schemes, SOPs	Advocacy, Promotion and Marketing	Fund Management	Impact Assessment

## OUR REFERENCES

1. Development of PPP Models for Regional Diagnostic Centres in Uttar Pradesh - 2001
2. India - Uttar Pradesh, (2008-2009) PPP Design and Operationalization Support for Management of Public Health Facilities
3. PPP Transaction Advisers to Dadra & Nagar Haveli Administration to convert State General Hospital to a Medical College under PPP (2015-2016)
4. India - West Bengal, (KfW: 2003 - 2008, DfID: 2006-2007) Design and Capacity Development of State Health Department and Transaction Advisory Services for Public Private Partnerships for Emergency Transportation Services and Diagnostic Services in Rural Hospitals in 18 Districts of the State
5. India - Delhi, (2008 - 2009) PPP Design and Operationalization Support for Pre Hospital Emergency Response (Ambulance) Services
6. India - West Bengal, (KfW: 2007 - 2008) Promotion, Marketing and Advocacy Support for PPPs in Primary Health Care
7. India - West Bengal, (KfW: 2007) Capacity Building for Management of PPPs
8. India - West Bengal, (KfW: 2007 - 2009) Design and Pilot of Voucher Scheme for Ensuring Safety Net for Emergency Transportation Services
9. India - West Bengal, (DfID: 2006 - 2007) PPP Design for Setting up Fair Price Pharmacy Shops in Medical Colleges and District Hospitals
10. India - West Bengal, (DfID: 2007) PPP Design and Operationalization Support for Increasing Access to Institutional Delivery Services (Ayushmati Scheme)
11. India - West Bengal, (KfW: 2003 - 2008) Design and Development of State Level PPP Management Agency to support Management of PPPs including Primary Health Centres, Diagnostic Centres and Fair Price Medicine Shops in Rural Hospitals
12. India - Himachal Pradesh (2004) Developing the Operational Framework for PPP in Health
13. India - Haryana (2004) Developing the Operational Framework for PPP in Health
14. India - Rajasthan, (2007) Contracting Framework for PPP and Support for Development of PPP Cell within the Government Department
15. India, (GTZ: 2008-2009) Health Sector Strategy Support - PPP

